



\_\_\_\_\_  
**COMPANY NAME**

\_\_\_\_\_  
**CITY**

\_\_\_\_\_  
**DATE**

\_\_\_\_\_  
**CONTACT**

		FLEET ACTUAL		MAINTENANCE PRACTICE SAMPLES	
		CURRENT	NEW	CURRENT	NEW
Number of trucks?	A			100	100
Miles driven per truck per year?	B			100,000	100,000
Oil change interval (mileage)?	C			20,000	40,000
Air change interval (mileage)?	D			50,000	100,000
Number of oil changes per year? <i>Divide B by C, then multiply by A</i>	E			500	250
Number of air changes per truck? <i>Divide B by D, then multiply by A</i>	F			200	100
Cost of oil per change?	G			\$50	\$50
Cost of lube filter per change?	H			\$20	\$30
Cost of air filter per change?	I			\$35	\$57
Cost of labor for oil change?	J			\$50	\$50
Cost of labor for air change?	K			\$25	\$25
Cost for oil changes per truck? <i>To calculate, add G + H + J</i>	L			\$120	\$130
Cost for air changes per truck? <i>To calculate, add I + K</i>	M			\$60	\$82
Total cost for oil changes per year? <i>To calculate, multiply L x E</i>	N			\$60,000	\$32,500
Total cost for air changes per year? <i>To calculate, multiply F x M</i>	O			\$12,000	\$8,200
Cost per year <i>Add N + O</i>	P			\$72,000	\$40,700
<b>Dollar Savings</b> <i>Subtract P New from P Current</i>	Q				<b>\$31,300</b>
<b>Percent Savings</b> <i>From Current column, divide Q by P</i>	R				<b>43%</b>

