



Increased Driving Time with Donaldson Endurance®



TESTIMONIAL

Donaldson®

Before the introduction of Donaldson Endurance® air and oil filters, B&B Trucking was replacing filters at a maximum of 25,000 miles. The 80-truck fleet (99% Volvo engines) was experiencing too much down time and Andy Blackburn, B&B's fleet service manager, was looking for ways to keep his trucks running longer. To run longer he needed to extend his fleet's service intervals.

B&B Trucking (Kalamazoo, Michigan) is a contract mail hauler and as such they run about 220,000 miles a year. The trucks are running very structured routes with lots of miles and fairly light loads. All the trucks are governed at 55 mph for maximum fuel efficiency. A high

“The Donaldson Endurance program . . . save(s) us money and time. It's been working great.”

Andy Blackburn,
Fleet Service Manager

performance filter that could extend service intervals made perfect sense for this fleet. After being referred to Donaldson by a similar mail hauler, B&B started spec'ing Donaldson Endurance® in early 1997 and are now running the high performance line exclusively.

“We are having no problems with Donaldson oil, air and mufflers that are currently set up. The reason we made the switch to the Donaldson Endurance products was to extend our service intervals. We are finding the same quality of service from our fleet with more up time. Working with Donaldson has been a good learning experience. The Donaldson Endurance

program puts together a very complete package to save us money and time. I've estimated that we have saved 16% over the past two years using Donaldson Endurance filters. It's been working great.”

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B&B Extended Service Program Facts

Fleet Size: 80 trucks (99% Volvo engines)

New oil drain interval: 100,000 miles

Old oil drain interval: 25,000 miles

New air filter interval: 300,000+ miles

Old air filter interval: 150,000 miles

New oil brand: Mobil Delvac 1

Old oil brand: Royal Purple

Testing procedures: 1 year of oil testing with Mobil and Donaldson



Donaldson® Endurance

Donaldson Endurance® is a program that offers a systematic approach to increase engine protection, extend service intervals, and reduce operating costs to fleets. Donaldson Endurance air and lube filters are ideal for extended maintenance intervals and prolong engine and equipment life.



Donaldson®

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